

Dr. Greg Howes



Dr. Greg Howes is the President and CEO of Treaty Consulting Group LLC, an international management consulting firm that specializes in business optimization.

He has a proven track record of enhancing operational performance by developing collaborative leadership teams focused on improving key performance indicators, leading integration projects and cost reduction initiatives, growing business by identifying opportunities and proposing creative and practical solutions, and transforming environments.

Dr. Greg is known for his strength in reducing confusion to common-sense clarity and his ability to work in dynamic and evolving organizations with diverse cultures and physically dispersed teams, which has enabled him to lead peak levels of growth and significant bottom-line performance.

Prior to founding Treaty Consulting Group, he was Director, Global Program Management for Harris CapRock, where he led the establishment of program management processes, integration synergies, and revenue growth and margin enhancement. He was awarded Harris' System Development Program Manager of the Year and Maritime Communication Systems Program Manager of the Year for delivering a deep seafloor fiber communication network ahead of schedule, on-budget, and exceeding customer's expectations.

Prior to joining Harris, Dr. Greg was employed by L-3 Communications where he held positions of increasing responsibility to include Director of Quality, Contracts, and Administration.

Dr. Greg has held a variety of roles in other parts of the business to include Production, Engineering, Quality, Test, Human Resources, Purchasing, Subcontracting, Facilities, Security, Business Development, Finance, Configuration Management, and Contracts. This experience has provided him with a unique understanding of how to work with all departments to improve inter-departmental and intra-departmental understanding and cooperation, and create significant revenue growth.

In 2005, he presented his copyrighted model: "Leadership: The Mechanics and Heart of it All" at the National Blacks in Government Conference.

Dr. Greg believes systems create their own problems and focuses his efforts on system optimization and BlameBusting™.

He is a member of the Project Management Institute and is a certified Program Management Professional (PgMP) and Project Management Professional (PMP).

Dr. Greg is an adjunct professor at Florida Institute of Technology and Webster University where he teaches engineering operations and logistics, organizational behavior, operations management, project management, and strategic management to graduate students, and he has worked for Devry University and the University of Phoenix, where he held the position of Content Area Chair for Organizational Behavior.

He is a member of Lead Brevard, a community based organization committed to leadership development and citizen engagement.

Dr. Greg has a Bachelor in Computer Science from Barry University, a Master of Business Administration in Technology Management from the Florida Institute of Technology, and a Doctor of Management in Organizational Leadership from the University of Phoenix.